



Strategic Distribution Partnership

Bringing enterprise AI agents and wholesale AI tokens to your market.

Prepared for the executive leadership of a prospective conglomerate partner.

EXECUTIVE OVERVIEW

KOPI AI Agent is a Singapore-based enterprise AI platform. We are seeking **distribution partners** to bring AI agents and wholesale AI tokens to markets across the region. This proposal outlines our technology, the commercial opportunity, and the proposed terms of partnership.

THE SOLUTION

KOPI is an innovative enterprise AI platform that integrates three proven open technologies — **OpenClaw** for agent execution and orchestration, **Hermes AI from Nous Research** for open-weight reasoning and agentic tooling, and **LiteLLM** as a unified multi-model gateway — and extends them with over **800,000 lines of proprietary code** and purpose-built Model Context Protocol (MCP) integrations. The result is a single, OpenAI-compatible platform delivering specialist AI agents and cost-optimised access to 50+ language models.

The proprietary layer

Kopi TokenMax — smart-LLM routing that directs each task to the most cost-effective capable model.

Purpose-built MCP connectors — Model Context Protocol integrations that let agents execute real business workflows.

Managed deployment — isolated per client, with metering, billing and automatic failover.

THE OPPORTUNITY — TWO MARKETS, ONE PLATFORM

LARGE ENTERPRISES • HIGH CONSUMPTION

Structural token-cost advantage

We procure AI tokens wholesale across 20+ China and US providers and resell or trade them through your price book — with illustrative savings of up to 80% versus frontier list prices, and a recurring spread on every token.

SMEs • NON-TECHNICAL

Accessible agentic rollout

TokenMax-powered specialist agents delivered inside WhatsApp, Telegram and WeChat — bilingual, fully managed, and requiring no technical capability from the customer. A complete AI workforce, ordered in one sentence.

TRACTION

Cash-flow positive since April 2026 • ~25 paying customers • zero churn to date. Deployed across F&B, clinics, retail, manufacturing and cross-border trade.

PARTNERSHIP STRUCTURE

- **Non-exclusive by default** — a low-friction basis to establish the market together.
- **Exclusive rights available** — granted to a partner that commits capital, a dedicated business-development and sales team, and joint-venture resources for the in-country rollout.
- **KOPI enables the partner** — full sales-force training and forward-deployment support, positioning you as the country's leading agentic-deployment company.

WHY NOW

Enterprise adoption of agentic AI across the region is accelerating, while the market for managed, channel-native deployment remains largely unserved. The first partner to establish the category in its market will hold a durable, defensible advantage.

NEXT STEPS

We would welcome an initial discussion on commercial terms and territory. admin@kopiaiagent.com • kopiaiagent.com

Illustrative economics (spread, margin, savings) are reference examples pending validation against KOPI's live financial model. OpenClaw, Hermes (Nous Research) and LiteLLM are third-party open-source foundations; KOPI's proprietary value comprises its 800,000+ line codebase, the TokenMax routing engine and its MCP integrations. Verify all technical and commercial claims before external distribution.